SBAAC

Small Business Airport Action Committee

coming together is a beginning - keeping together is progress - working together is success

May 26th 2020

Commissioner Stephanie Bowman Commissioner Sam Cho Commissioner Peter Steinbrueck Managing Director Lance Lyttle CC: Mike Merritt

Commissioner Ryan Calkins Commissioner Fred Felleman Executive Director Stephen Metruck Senior Manager Dawn Hunter

Sent via email

RE: SBAAC May 26th 2020 Port Commissioner Meeting Testimony

Thank you, Commissioners, Port Executives and ADR Staff.

My name is Kathy Casey, In the interest of time efficiency, I am offering, this testimony on behalf of all 22 business members of the SBAAC - Small Business Airport Action Committee. For the record, we will submit a written copy of this testimony with the name of all members included.

The relief plan the Port Staff is presenting today has the support of SBAAC and our appreciation for that proposal.

At the April 28th Commission Meeting many of our members expressed concerns about COVID's impact on the viability of the ADR Concession program, particularly for small, women and minority owned businesses. We appreciate your listening and taking our concerns to heart. Since that meeting, we have had many follow up discussions with most of you and participated in several working meetings with Lance Lyttle and Dawn Hunter.

These meetings helped clarify the challenges all parties face and to uncover shortfalls in some of the operating agreements and norms that had been established over the years. We hope our efforts and input were a positive contribution to this process and set the example for future collaboration. While the solution before you does not provide for everything we believe is necessary, particularly in the area of actual rent relief, we understand the Port has to balance many competing demands. Once travel restrictions are lifted and we have insight into what the new normal looks like and how it impacts all our operations, we hope we can continue our dialog and collaboration to address the challenges we face.

Thank you for your leadership and concern expressed throughout this process

Thank you.

Sincerely,

| Kathy Casey, | David Fukuhara |
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| Steward, SBAAC | Steward, SBAAC |
| Owner, Lucky Louie Fish Shack | Owner, Concourse Concessions LLC |
| Nat Stratton-Clarke | David Montanaro |
| Steward, SBAAC | Steward, SBAA |
| Owner, Floret by Café Flora | Owner, Pallino Seatac LLC |
| | |
| Daniel Nguyen & Katherine Lam | Tom Small |
| Owners, Bambuza and 9th & Pike | Co- CEO, The Yarrow Group, LLC, DBA Evergreens |
| Kurt Beecher Dammeier | Robert Comiskey |
| Owner, Beechers Handmade Cheese | Owner, McDonald's |
| Stacy House | Max Heigh |
| Owner, Lucky Louie Fish Shack | Owner, Poke to the Max |
| Sandy Sun | LeeAnn Subelbia |
| President , Manchu Wok | Owner, BF Foods |
| Jean Thompson | Jennifer Longley |
| Owner, Seattle Chocolate | Owner, Planewear |
| Michele Manasse | Danialle An |
| Owner, Fireworks | Owner, Chalo |
| Rod O'Neal & Jerry Whitsett | Vera Maldonado |
| Sea-Tac Bar Group, LLC; Africa Lounge, | United Indians of All Tribes Foundation; |
| Mountain Room | Sacred Circle |
| Marcus Smith | Stephanie Hara & Greg Laverseyn |
| Owner, Lucky Shoe Shine | Owners, Show Pony |
| Kathy Taylor | Megan & Russell Wagstaff |
| Owner, Dilettante | Lady Yum, LLC Lady Yum |